Capital Markets Update
2026

investor

BraunAbility

Scott Nelson
CEO

Meet BraunAbility

BraunAbility is a leading provider of mobility solutions, including wheelchair accessible vehicles, wheelchair lifts, and wheelchair securement products

Mission

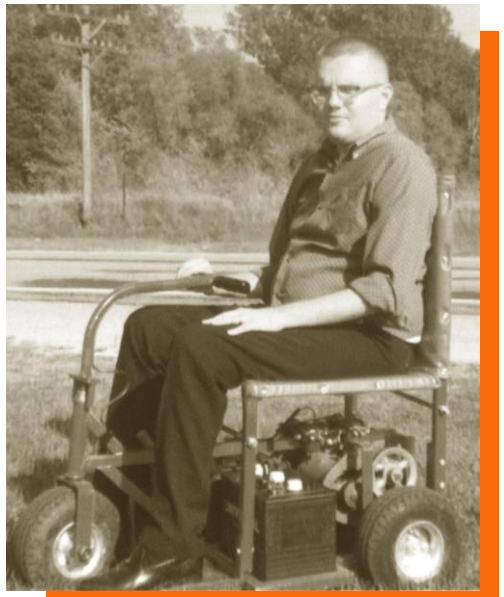
Devoted to making life a moving experience for all

Vision

To shape the future of global mobility transportation solutions, changing the lives of people living with mobility challenges and those who care for them

Key facts

- Founded in 1972 – 54 years ago
- 1.2+ million lives changed since 2015





Founder-led origin: Ralph Braun
“The Father of the Mobility Movement”

BraunAbility was born out of Ralph’s own quest for independence

The BraunAbility Promise

BraunAbility is the most trusted brand in mobility

#1 in Overall Quality, Service & Support

#1 Safety

#1 Brand Reputation

#1 Most Likely to Recommend

Our longstanding reputation for product quality and reliability set us apart

BUILT to TRUST





BraunAbility Business Overview

	BraunAbility Americas (BAA)	United Access (UA)	Q'STRAINT Americas (QSA)	Q'STRAINT BraunAbility Europe (QBAE)
Description	Manufactures wheelchair accessible vehicles (WAVs), lifts, and other mobility products	43 retail store locations across the US selling consumer and commercial WAVs and related seating products	Manufactures wheelchair securement systems in North America	Manufactures wheelchair securement systems and other components in Europe; combination of legacy Q'STRAINT Europe and BraunAbility Europe
Products				
Segments	Consumer and commercial (taxi, rideshare, and paratransit) applications	Consumer and commercial (taxi, rideshare, and paratransit) applications	Transit, paratransit, school bus, and consumer WAV applications	Transit, paratransit, school bus, and consumer WAV applications

When BraunAbility was acquired by Patricia Industries in 2015, the BAA segment drove majority of revenue. Over time, the Company has diversified through organic growth and M&A, including entering the retail (UA), seating, flooring and wheelchair securement (QSA and QBAE) segments.

The Markets We Serve

BraunAbility's markets are large and growing

- Total addressable market in the US and Europe is $3bn+
- BraunAbility's strong market position in all key markets positions the company well to capture growth opportunity

Demand driven by:

1. **Aging populations**
   Aging populations and aging-in-place drive greater need for accessibility solutions
2. **Fleet replacement**
   Aging fleets need to be replaced and upgraded
3. **Fleet preferences**
   Public paratransit and non-emergency medical transport (NEMT) fleets shifting to full-size vans (FSV) and minivans that are easier to manage and maintain
4. **Regulations**
   Accessibility standards tightening both in the US and Europe







Channel to Market

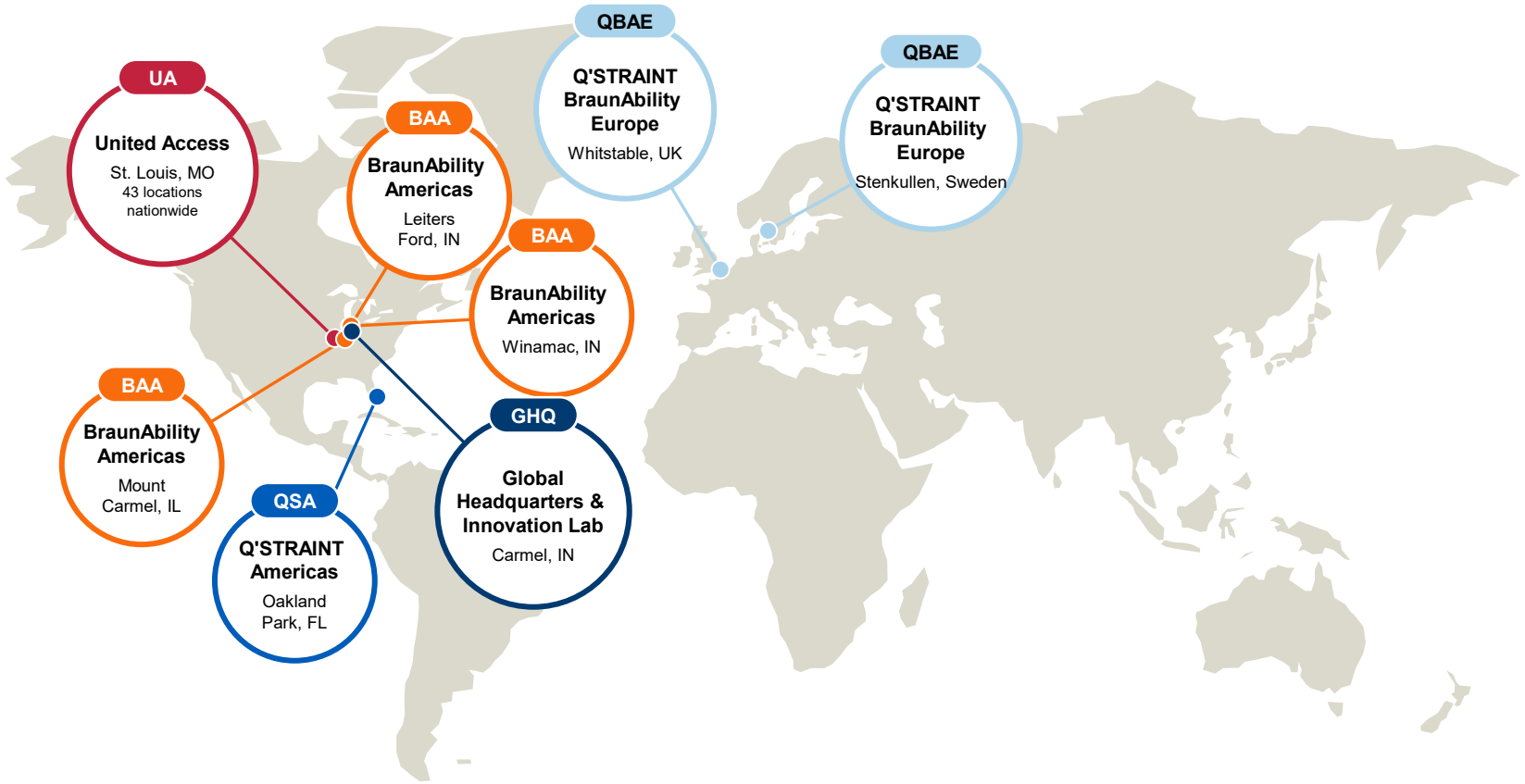
BraunAbility's channel to market is broad, efficient, and diversified

- BraunAbility sells to end-customers through a network of ~300 dealer locations, including 43 owned United Access stores
    - United Access stores provide key end-user insight and feedback to help inform product development
- Dealers cover both consumer and commercial end-markets, configuring and servicing each vehicle for the customer
- In addition to serving the mobility dealer network, both BAA and Q'STRAINT also sell directly to a broad universe of local government transit agencies, municipalities, and schools, as well as to other vehicle OEMs that serve them





Our Global Footprint has Expanded to Support Growth





BAA Manufacturing Headquarters
Winamac, IN



Global Innovation Lab
Carmel, IN



Q'STRAINT Americas
Oakland Park, FL



Q'STRAINT BraunAbility Europe
Stenkullen, Sweden

- **GHQ** Global Headquarters
- **BAA** BraunAbility Americas
- **QSA** Q'STRAINT Americas
- **QBAE** Q'STRAINT BraunAbility Europe
- **UA** United Access

Innovation: A Cornerstone of Our Strategy

Continued innovation in the core portfolio

- New end markets, geographies and customers unlocked by new products
- Positioned well for EV/AV transition with OEMs

How we are getting there

- Global Innovation Lab in Carmel, IN for R&D and engineering
- 145+ engineers across BraunAbility
- Advanced Technology Committee formed to address key technology trends



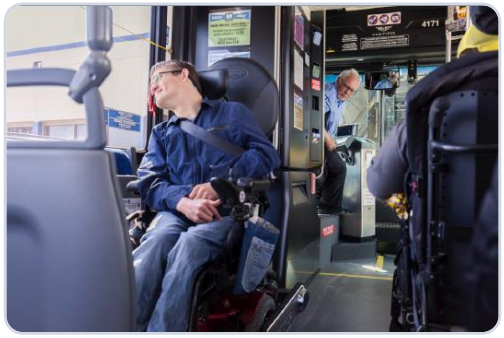
Chevrolet Traverse SUV



Ram ProMaster FSV



Kia PV5 EV WAV



Quantum



Chrysler NEMT



Q'One

M&A and Organic Growth Under Patricia Industries

Organic initiatives

Global Innovation Lab opening

New Global HQ Carmel, IN

Traverse - accessible SUV



New facility in Leiters Ford, IN for full size van product

2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026

M&A

- 2015: BraunAbility
- 2016: B&D Independence — BAA
- 2017: UnitedAccess — UA
- 2018: Europe — Autoadapt; Ability Center — UA
- 2021: Q — 51% interest — Q'STRAINT
- 2022: BAA — Promaster — Full size van entry



- 2024: Q — Remaining 49% interest — Q'STRAINT

Part of **Patricia Industries** since **2015**

Grown through acquisition has:

- Expanded geographically (Europe)
- Added company-owned retail channel in US
- Added component products (Q'Straint)

Organic growth initiatives have:

- Invested in facilities and capacity
- Innovation across the product portfolio
- Sustained and improved quality and reliability

Long-term, patient ownership has enabled a decade of sequential acquisition, integration, and organic investment

Q'Straint: A Strategic M&A Success Story

Background

- 40 years of category-defining securement innovation
- IP-protected product portfolio
- Trusted across transit, paratransit, school bus and consumer WAVs
- Components also sold into BraunAbility vehicles

What went well

Europe scale: expanded and integrated with legacy BraunAbility Europe

Shared R&D and integrated products, e.g. Q'ONE and BraunAbility full-size van

More value per vehicle by integrating components into vehicles for complete systems

Revenue diversification into high-quality, innovative, mission-critical components

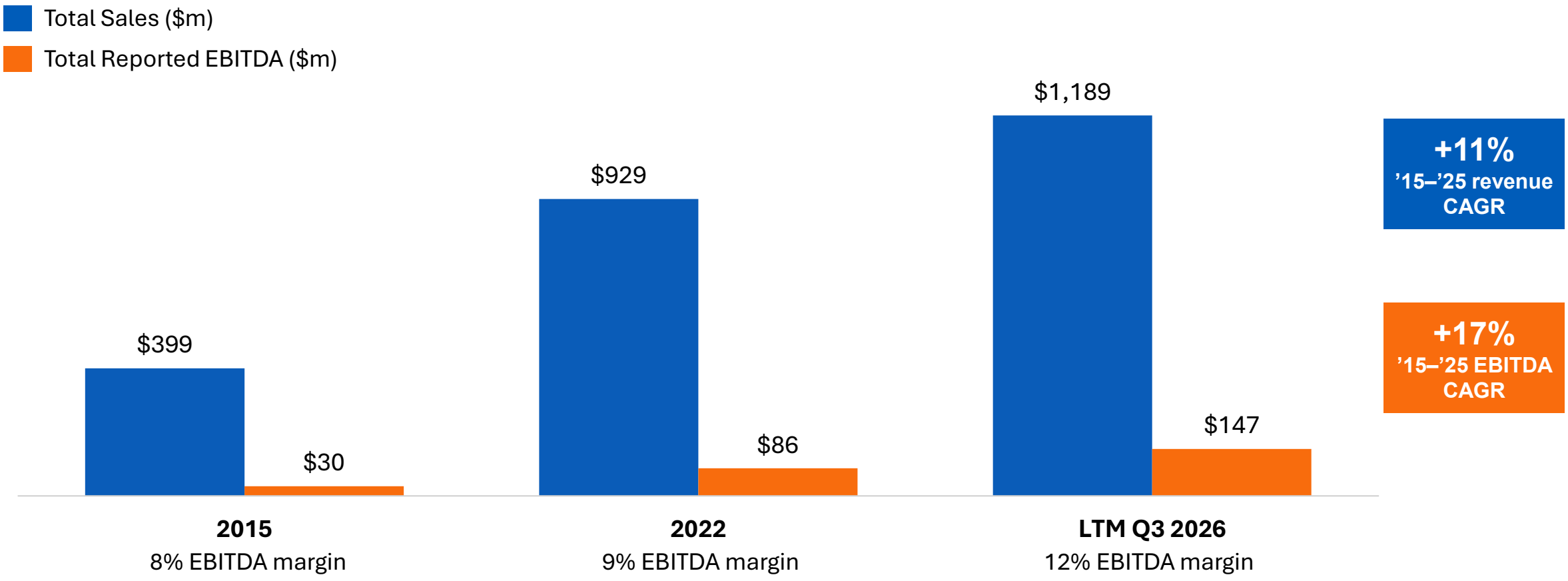








Double-Digit Growth and Strong Margin Expansion Since 2015 PI Acquisition



Where We'll Be in 10 Years

A Futureproofed Business Leading the Next Chapter of Mobility

- **Sustained organic and inorganic growth:** we will reach more people in more places and serve customers beyond the vehicle, across large, under-served markets
- **Increased operating leverage:** scale, operating efficiencies, and a fixed cost base will lift margins as volume grows
- **Innovation:** we will develop new products, digitize operations, keep differentiating our products, and position for success within transformative auto macrotrends
- **Diversification:** we will continue to broaden our base of revenue, products and customers
- **Culture:** we will remain grounded in purpose and geared for growth

Your questions are welcome!

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