investor

Capital Markets Update

December 8, 2023

investor

Christian Cederholm

Head of Patricia Industries

A great home for great companies

Patricia Industries contributes to Investor's mission of creating value for people and society by building strong sustainable businesses

We are long-term and buy-to-build

We engage in industries with favorable long-term demand trends, where our companies use technology to transform businesses and improve the lives of people

We manage our companies using a highly decentralized model, with strong independence for each individual company

Active ownership model centered around the belief that great companies are built by empowered people and teams

Network

Capital

Clear governance model

Full alignment

Strong team in the Nordics and North America



Patricia Industries consists of a diverse investment team with both investment and operational experience, further supported by a strong industrial network and independent advisors within a wide range of industries

Building a portfolio of great companies in three verticals

Industrial Technology

piab

BraunAbility

Medtech Healthcare

Mölnlycke

Laborie
FOR DIGNITY. FOR LIFE.

ADVANCED INSTRUMENTS

permobil

sarnova

ATLAS ANTIBODIES

Real Estate Infrastructure

Vectura

Strategic priorities

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Develop existing companies

Add new platform companies

Strategic priorities

Develop existing companies

Add new platform companies

Develop existing companies

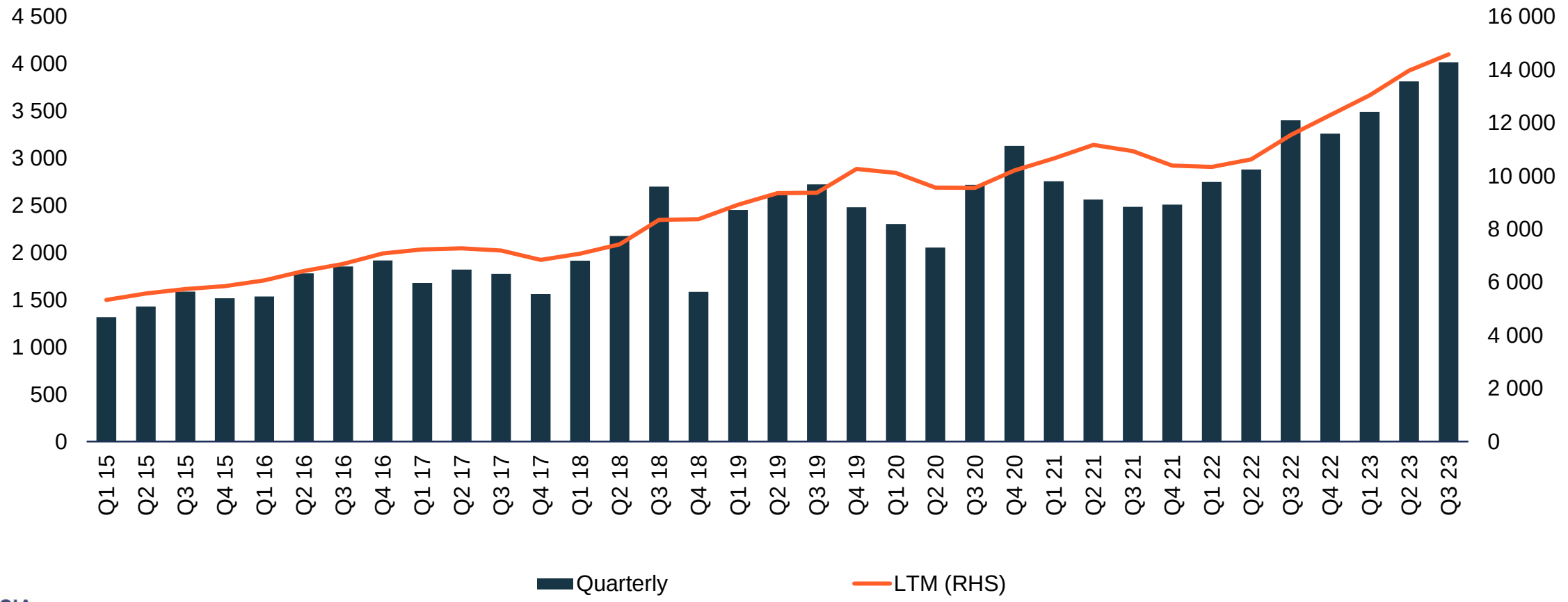
Organic and inorganic profitable growth

Future-proofing initiatives

Patricia Industries – EBITDA

SEK m

LTM sales:
SEK 61.1bn
EBITDA: SEK 14.6bn



Future-proofing initiatives

- Geographic expansion
- Talent development and succession
- Innovation, including digital/data
- Sustainability

Unexplored digital opportunities across several dimensions



Sustainability driving business opportunities



Build and execute on add-ons pipeline

The acquired company helps fulfil the vision of our portfolio company

We can be a great home

~100
add-on acquisitions

Strategic Priorities

Develop existing companies

Add new platform companies

Add new platform companies

Focus on existing verticals

Attractive industry dynamics

Strong customer offering

Market leading position

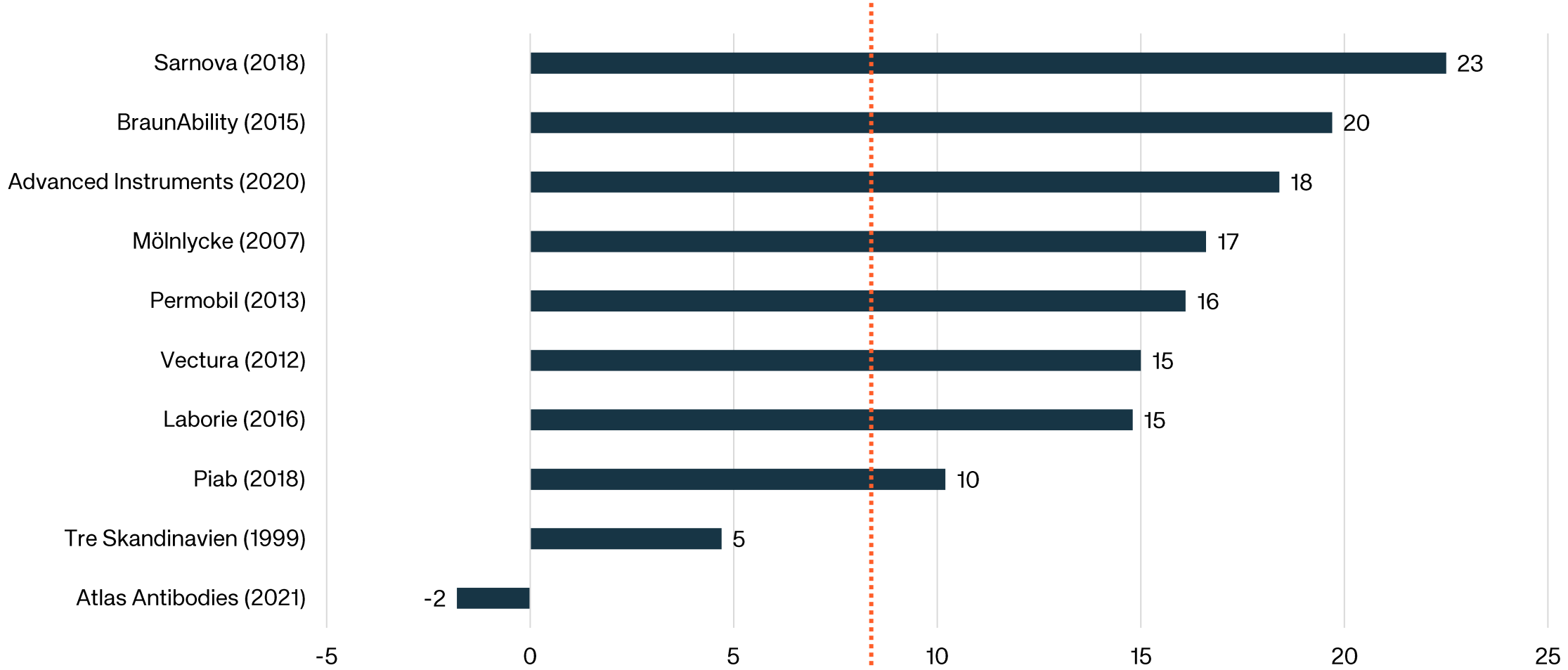
Strong management and corporate culture

Attractive financial profile

Future-proof business model

Patricia Industries – IRR since acquisition

%




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Great untapped potential
PATRICIA INDUSTRIES
a part of Investor AB

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